



# CITY OF HOUSTON

Administration and Regulatory Affairs Department  
Strategic Purchasing Division

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Mayor

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September 8, 2008

Subject: Letter of Clarification No. 3  
Communications Security and Components for Various Departments

Reference: Invitation to Bid (ITB) No.: S35-S22644

To All Prospective Suppliers:

This Letter of Clarification is issued for the following reasons:

- To revise the above referenced solicitation as follows:
  1. To extend bid opening date from 09/11/2008 to 09/18/2008 at 10:30 A.M.
  2. At the City's electronic website, Group II, Xicon Price List, part number V1300X has **changed** to V1300-DVC.
  3. At the City's electronic website, Group IV, Pelco Price List, part number C10CH-6V has **changed** to C10CH-6V1.
  4. At the City's electronic website, Group VIII, HID Corporate Price List, part number 2002 has **changed** to 2002 iclass smart.
  5. At the City's electronic website, Group XXIX, Alvarado Price List, part number MST has **changed** to SU3000-A-LGSS.
- To answer the following question:
  1. Question: *Was the Pre Bid mandatory?*  
Answer: "No."
- Due to the aforementioned change(s) to the e-bidding items you may need to edit your bid. To do so, please select the "Bid Number" and proceed accordingly.

*Partnering to better serve our customers...*

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This Letter of Clarification will be considered part of the solicitation referenced on the first page of this document.

Furthermore, it is the responsibility of each Supplier to obtain any previous Letter(s) of Clarification associated with this solicitation.



John Dearmon  
Sr. Procurement Specialist  
Strategic Purchasing Division  
832.393.8744



DRH:jd

# PRE BID CONFERENCE ATTENDANCE SHEET

**BID NUMBER:** S35-S22644 **TIME** 10:00 A. M. **Tuesday August 12, 2008** **LOCATION,** City Hall  
Basement, Conference Room 1.

**BID NAME:** COMMUNICATIONS SECURITY EQUIPMENT & COMPONENTS FOR VARIOUS  
DEPARTMENTS

John Dearmon, Sr. Procurement Specialist

NAME AND E-MAIL ADDRESS	COMPANY NAME OR CITY DEPARTMENT	PHONE	FAX
John Dearmon john.dearmon@cityofhouston.net	Administration & Regulatory Affairs/SPD	832.393.8744	713-247-1703
Norbert Asuiter norbert.asuiter@cityofhouston.net	ARA/SPD	832-393-8788	
Bob Winslow rwinslow@ddcfactors.com	DIGITAL DETECTION CORPORATION	713-697-8816	713-697-8817
Keven Gulsby	Houston Airport Sys	281-230-8728	
Eric Daniel edaniel@bltechnology.com	BL Technology Inc.	281-970-8191	281-970-8196
Vince Nussbaumer vnussbaumer@bltechnology.com	BL Technology, Inc.	281-970-8191	281-970-8196
NICK KARAKULKO nkarakulko@adestagroup.com	ADESTA LLC	281-448-6500	281-448-6502
Heather Shepherd heather.shepherd@cityofhouston.net	ARA/SPD	832-393-8752	832-343-8757 OS
Victoria Kaufman	ARA/SPD	832-393-8449	
John Latman	ARA/SPD	832-393-8752	
ALAN Goodman	GSD-SECURITY MANAGEMENT	713-837-7516	
GREG STRAKE	SC3-GROUP LLC	512-589-5564	

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NAME AND E-MAIL ADDRESS	COMPANY NAME OR CITY DEPARTMENT	PHONE	FAX
John Dearmon john.dearmon@cityofhouston.net	Administration & Regulatory Affairs/SPD	832.393.8744	713-247-1703
<i>Walter Gutierrez</i> <i>Walter.gutierrez@C.O.H.</i> <i>Sharon Hall</i>	<i>Parks.</i>	<i>713-865-9378</i>	<del><i>713-865-9378</i></del>
<i>sharon.hall@cityofhouston.net</i>	<i>Parks &amp; Recreation</i>	<i>713-865-9373</i>	
<b>RAY GUTIERREZ</b> <b>RAY@THEHOUSTONWIFI.COM</b> <i>RAY@TheHoustonwifi.com</i>	<b>HOUSTON WIFI, LTD</b> <b>(HWBE)</b>	<b>281-651-8100</b>	<b>281-8102</b> <sup>-350</sup>

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