

**City of Houston  
Bid Tabulation  
for  
Automotive, Whelen Light Bars Parts And Repair Services  
for the  
Fleet Management Department  
S24174 - Close Date: 2/9/2012 10:30:00 AM**

<b>Bids Received: 3</b>				Fleet Safety Equipment, Inc 713-228-8900 110807 <b>BID# 1</b>				Fleet Safety Equipment, Inc 713-228-8900 110807 <b>BID# 2</b>				Martin Apparatus Inc 281-219-1920			
Item #	Description	Qty	U/M	Unit Price	Percent Change	Line Total	Mfg Note	Unit Price	Percent Change	Line Total	Mfg Note	Unit Price	Percent Change	Line Total	Mfg Note
THIS BID SOLICITATION SHALL BE AWARDED TO ONE SUPPLIER AUTOMOTIVE,WHELEN LIGHT BARS PARTS															
1	10022791; SIREN, CONTROL BOX 295HOUST-9 SWITCH; Siren, Control Box 295HOUST or approved equal	300	EA	\$245.00		\$73,500.00	1	\$294.00		\$88,200.00	2	\$325.00		\$97,500.00	3
2	10022792; STROBE, LED LIGHTBAR 50 IN; Strobe, Led Light bar 50 Inch FSLIB-NINE-DUO50 or approved equal	500	EA	\$975.00		\$487,500.00	4	\$1,595.00		\$797,500.00	5	\$1,690.00		\$845,000.00	
3	10022793; STROBE, LED LIGHBAR 55 IN; Strobe, Led Light bar 55 Inch FSLIB -NINE-DUO55 or approved equal	100	EA	\$1,075.00		\$107,500.00	6	\$1,595.00		\$159,500.00	7	\$1,690.00		\$169,000.00	
4	10020839; REPAIR, LIGHT BAR POWER SUPPLIES 2-7YR; 10020839 Flat Rate Charge to Refurbish/Replace Light Bar Power Supplies 2 to 7 years old. (Example: 5ZF, 2ZF0, 2ZS0, EB6, SL6)	100	EA	\$198.00		\$19,800.00	8	\$198.00		\$19,800.00	9	\$0.00		\$0.00	10
5	10022796; LIGHT, BAR ASSEMBLY; Texas State Liberty Package â€” Light Bar Assembly WCTX5P48	100	EA	\$1,489.00		\$148,900.00	11	\$2,189.00		\$218,900.00	12	\$1,840.00		\$184,000.00	
6	10020840; REPAIR, LIGHT BAR POWER SUPPLIES 8-10YR; 10020840 Flat Rate Charge to Refurbish/Replace Light Bar Power Supplies 8 to 10 years old. (Example: 5ZF, 2ZF0, 2ZS0, EB6, SL6)	100	EA	\$188.00		\$18,800.00	8	\$188.00		\$18,800.00	9	\$55.00		\$5,500.00	
7	10022798; CHARGE, REPAIR/REFURB CIRCUIT BOARDS; 10022798 Flat Rate Charge to Repair/Refurbish/I0/Circuit Boards for Combination Strobe LED Light Bars	300	EA	\$225.00		\$67,500.00	8	\$225.00		\$67,500.00	13	\$0.00		\$0.00	14

8	10045002; LIGHT, FLASHERS, TAIL, REVERSE, MODULE; Tail Light Flashers	750	EA	\$38.40		\$28,800.00	15	\$38.40		\$28,800.00	16	\$43.20		\$32,400.00	
9	10045003; LIGHT, SIX, LED, MOUNT, HEAD AWAYS,CLEAR; LED Head Aways	1500	EA	\$48.00		\$72,000.00	17	\$52.00		\$78,000.00	18	\$59.00		\$88,500.00	
10	10045004; LIGHT, LED HEAD LIGHT FLASHER,CLEAR; Head Light Flasher	750	EA	\$52.00		\$39,000.00	19	\$33.95		\$25,462.50	20	\$34.56		\$25,920.00	
11	10045005; LIGHT, REAR WINDOW TALON, RED/BLUE,LED; Rear Window Talon	750	EA	\$189.00		\$141,750.00	21	\$188.60		\$141,450.00	22	\$216.00		\$162,000.00	
12	10045006; LIGHT, SIREN, CONTROL UNIT, SOFT BUTTON; Siren and Control Unit	750	EA	\$499.00		\$374,250.00	23	\$499.00		\$374,250.00	24	\$660.00		\$495,000.00	
13	10045007; CABLE, MICROPHONE EXTENSION, 20' PA; Microphone Ext.	500	EA	\$29.00		\$14,500.00	25	\$29.00		\$14,500.00	26	\$50.00		\$25,000.00	
14	10045008; BUMPER, GO-INDUSTRIES PUSH, FRONT, STEEL; Bumper	500	EA	\$169.41		\$84,705.00	27	\$169.41		\$84,705.00	28	\$158.00		\$79,000.00	29
Sub-Total:						\$1,678,505.00				\$2,117,367.50				\$2,208,820.00	

Material Group 05500 Discount proposed from Whelen Engineering Co., Inc. Automotive List Price No. PL12.0WL dated, December 22, 2011 thru June 30, 2012 or latest edition for any quantity as needed. Estimated Expenditure \$773,505.00

1	Speaker	1	EA	\$305.00	-46	\$164.70	30	\$305.00	-46	\$164.70	31	\$305.00	-46	\$164.70
2	Bulb	1	EA	\$19.50	-46	\$10.53	30	\$19.50	-46	\$10.53	31	\$19.50	-46	\$10.53
3	Bulb 35 Wyatt	1	EA	\$17.50	-46	\$9.45	30	\$17.50	-46	\$9.45	31	\$17.50	-46	\$9.45
4	Clear Strobe Tube Only	1	EA	\$60.00	-46	\$32.40	30	\$60.00	-46	\$32.40	31	\$60.00	-46	\$32.40
5	Remote Siren/9 Switch Control	1	EA	\$842.00	-46	\$454.68	30	\$842.00	-46	\$454.68	31	\$842.00	-46	\$454.68
Sub-Total:						\$671.76				\$671.76				\$671.76

Material Group 05500 Discount proposed from Whelen, US Automotive Parts Price List No.PPL11.1 and Whelen Automotive Parts Price List dated, July 1, 2011 thru December 21, 2011 or latest edition for any quantity as needed. Estimated Expenditure \$483,483.00

1	Strobe Reflector Assembly, Corner (â€œReplacement Turbo94â€œ)	1	EA	\$85.00	-42	\$49.30		\$85.00	-42	\$49.30	32	\$84.00	-42	\$48.72
2	Strobe, Tube Linear 6"	1	EA	\$43.00	-42	\$24.94		\$43.00	-42	\$24.94	32	\$42.00	-42	\$24.36
3	Rep. Linear Strobe Tube 6 Å¼â€œ (Replacement â€œTurboTubâ€œ)	1	EA	\$43.00	-42	\$24.94		\$43.00	-42	\$24.94	32	\$42.00	-42	\$24.36
Sub-Total:						\$99.18				\$99.18				\$97.44

Material Group 05500 Discount proposed from Havis 2011 Price Guide dated, August 1, 2011 to May 31, 2012 or latest edition for any quantity as needed. Estimated Expenditure \$37,000.00

1	Dual External Cap Holder with 3.5â€œ brush	1	EA	\$39.00	-33	\$26.13	33	\$39.00	-33	\$26.13	34	\$39.00	-32	\$26.52
2	18â€œ Console complete with mounting brackets	1	EA	\$244.00	-33	\$163.48	33	\$244.00	-33	\$163.48	34	\$244.00	-32	\$165.92
3	2â€œ Plate with Map Light & Two 12VDC Lighter Outlets	1	EA	\$106.00	-33	\$71.02	33	\$106.00	-33	\$71.02	34	\$106.00	-32	\$72.08
4	K-9 Kit, '07-08 Yukon/Tahoe	1	EA	\$2,529.00	-33	\$1,694.43	33	\$2,529.00	-33	\$1,694.43	34	\$2,529.00	-32	\$1,719.72
5	K-9 Transport System, 32"	1	EA	\$2,529.00	-33	\$1,694.43	33	\$2,529.00	-33	\$1,694.43	34	\$2,529.00	-32	\$1,719.72
Sub-Total:						\$3,649.49				\$3,649.49				\$3,703.96

Material Group 05500 Discount Proposed from Progard Products 2011 Price Guide, dated January 1, 2012 thru May 31, 2012 or latest edition for any quantity as needed. Estimated Expenditure \$1,016,500.00

1	Rear cage with sliding door	1	EA	\$516.00	26	\$650.16	35	\$516.00	-26	\$381.84	36	\$516.00	-28	\$371.52
2	Rear plastic seats	1	EA	\$435.00	26	\$548.10	35	\$435.00	-26	\$321.90	36	\$435.00	-28	\$313.20

3	Rear window bars	1	EA	\$211.00	26	\$265.86	35	\$211.00	-26	\$156.14	36	\$211.00	-28	\$151.92
4	Left front door plastic panel driver	1	EA	\$1,648.00	26	\$2,076.48	35	\$1,648.00	-26	\$1,219.52	36	\$1,648.00	-28	\$1,186.56
5	Right front door plastic panel pasenger	1	EA	\$1,648.00	26	\$2,076.48	35	\$1,648.00	-26	\$1,219.52	36	\$1,648.00	-28	\$1,186.56
Sub-Total:						\$5,617.08				\$3,298.92				\$3,209.76
Labor Component 10020862 Maintenance electronic repair per hour. Estimated Expenditure for Items 19 and 20 \$105,890.00														
1	10020862; MAINTENANCE, ELECTRONIC REPAIR PER HOUR; YEAR ONE	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		\$57.00		\$57.00
2	10020862; MAINTENANCE, ELECTRONIC REPAIR PER HOUR; YEAR TWO	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		\$57.00		\$57.00
3	10020862; MAINTENANCE, ELECTRONIC REPAIR PER HOUR; YEAR THREE	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		\$57.00		\$57.00
4	10020862; MAINTENANCE, ELECTRONIC REPAIR PER HOUR; YEAR FOUR	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		\$57.00		\$57.00
5	10020862; MAINTENANCE, ELECTRONIC REPAIR PER HOUR; YEAR FIVE	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		\$57.00		\$57.00
Sub-Total:						\$300.00				\$300.00				\$285.00
Labor Component 10020838 Repair Light Bars per unit installation.														
1	10020838; REPAIR, LIGHT BARS INSTALLATION PER UNIT; YEAR ONE	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		No Charge		No Charge
2	10020838; REPAIR, LIGHT BARS INSTALLATION PER UNIT; YEAR TWO	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		No Charge		No Charge
3	10020838; REPAIR, LIGHT BARS INSTALLATION PER UNIT; YEAR THREE	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		No Charge		No Charge
4	10020838; REPAIR, LIGHT BARS INSTALLATION PER UNIT; YEAR FIVE	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		No Charge		No Charge
5	10020838; REPAIR, LIGHT BARS INSTALLATION PER UNIT; YEAR FOUR	1	EA	\$60.00		\$60.00		\$60.00		\$60.00		No Charge		No Charge
Sub-Total:						\$300.00				\$300.00				\$0.00
<b>Grand Total:</b>						<b>\$1,689,142.51</b>				<b>\$2,125,686.85</b>				<b>\$2,216,787.92</b>

Items marked above with a Mfg Note number have the following equivalent Manufacturer's Name, Product Name, and Product Number:

- 1: WHELEN 259SLSA6
- 2: Whelen 295HOUST
- 3: Whelen, 200 watt siren and switch box controller, 295SLSA6
- 4: WHELEN JUSTICE GRAYBAR 44 INCH
- 5: Whelen FSLIB-NINE-DUO50
- 6: WHELEN JUSTICE GRAYBAR 55 INCH
- 7: Whelen FSLIB-NINE-DUO55

- 8: WHELEN FLAT RATE
- 9: Whelen Flat Rate Charge
- 10: Warranted by the manufacturer (Whelen) for 5 years
- 11: TEXAS JUSTICE PACKAGE
- 12: Whelen WCTXSP48
- 13: Whelen Flat rate Charge
- 14: Warranted by manufacturer (Whelen) for 5 years
- 15: WHELEN UBF5150
- 16: Whelen UBF5150
- 17: WHELEN COMPETITOR SERIES VTC2
- 18: Whelen VTX609C
- 19: UHF2150A WHELEN
- 20: Whelen UHF2150A Flasher
- 21: WHELEN AVN2RB DECK LIGHT
- 22: Whelen AVN2RB Deck Light
- 23: WHELEN CEN COM CCSRN2
- 24: Whelen Cen Com CCSRN2
- 25: WHELEN MIC EXT. CCMIC20
- 26: Whelen Mic Ext. CCMIC20
- 27: GO IND. 38006
- 28: Go IND. Bumper 38006
- 29: Go Industries, Black Steel Pushbumper, Pt# 38006
- 30: WHELEN PL12.OWL
- 31: Whelen PL12.OWL Price List
- 32: Whelen PPLN12.0 Price List Numeric List
- 33: HAVIS 2011 PRICE GUIDE
- 34: Havis 2011 price Book
- 35: PRO-GARD 2012 PRICE GUIDE
- 36: Pro-Gard 2012 price guide

*Tywana L. Rhone*  
*Revised May 14, 2012*