



CITY OF HOUSTON

Administration & Regulatory Affairs Department
Strategic Purchasing Division

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Mayor

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August 23, 2012

Subject: Letter of Clarification No. 4
Scientific Products for Various Departments

Reference: Invitation to Bid (ITB) No.: S40-S24330

To All Prospective Bidders:

This Letter of Clarification is issued for the following reason:

- To answer the following question:
 1. Question: "How do we provide the multiple discounts for a category, may we insert a range of discounts?"

Answer: "No! At the category level, insert the words **See Below**, and then insert the appropriate number of sub-categories for all the discounts your company will provide."

Please review the attached example page as a reference.

This Letter of Clarification will be considered part of this solicitation. All revisions, responses, and answers incorporated into the Letter(s) of Clarification are collaboratively from both the Strategic Purchasing Division and the applicable City Department(s).

Furthermore, it is the responsibility of each BIDDER to obtain any previous Letter(s) of Clarification associated with this solicitation.

Jeff Meekins
Procurement Specialist
Strategic Purchasing Division
(832) 393-8743

Buyer ^{JM}JM:DRH:jm

Partnering to better serve Houston

NIGP CODE(S): (OPTIONAL)
 RESPONDENT'S NAME: ABCD Laboratory Services
 VENDOR NUMBER : 156156
 ADDRESS: 1234 Laboratory Lane
 P.O. ADDRESS: _____
 TELEPHONE NUMBER: (800) 522-4836
 FACSIMILE NUMBER: (800) 522-6384
 WEB SITE: www.abcdlabserv.com
 CONTACT (REPRESENTATIVE): Sandra Scientific
 REPRESENTATIVE'S E-MAIL ADDRESS: sandra.scientific@abcdlabserv.net

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ALL PRODUCT CATEGORIES WILL BE AWARDED TO ONE SUPPLIER. THE MASTER PRICE LIST/CATALOG IS THE VWR CATALOG 2009 - 2011 OR LATEST EDITION, OR EQUAL, FOR ALL PRODUCT CATEGORIES.

THE ESTIMATED SPENDING AUTHORITY FOR ALL PRODUCT CATEGORIES IS \$4,297,995.00

1.0 PRICING:

1.1 Price List Catalog Discount By Category

Annual Issue Date of Catalog

2012

ABCD LABORATORY SERVICES 2012-2013 CATALOG

(Insert Sub-categories as necessary)

NOTE: Bidders may not change the Category Titles.

		<u>Discount from List</u> %
<u>Category 1</u>	<u>Animal Science</u>	<u>SEE BELOW:</u> %
1.1	Cages	<u>10</u> %
1.2	Feeding Needles (Bosch)	<u>13</u> %
1.3	Feeding Needles (Baker)	<u>16</u> %
1.4	Cage Accessories A	<u>25</u> %
1.5	Cage Accessories B	<u>20</u> %
<u>Category 2</u>	Apparel	_____ %
<u>Category 3</u>	Bags	_____ %
<u>Category 4</u>	Balances and Accessories	_____ %
<u>Category 5</u>	Baths and Equipment	_____ %
<u>Category 6</u>	Beakers	_____ %
<u>Category 7</u>	Bottles	_____ %
<u>Category 8</u>	Laboratory Equipment I	_____ %