

**CITY OF HOUSTON  
 REQUEST FOR PROPOSAL – MEDICARE PLANS  
 ADDENDUM #3 (June 30, 2009)  
 RESPONSES TO QUESTIONS FROM PRE-PROPOSAL  
 CONFERENCE**

<b>QUESTIONS FROM PROPOSERS</b>	<b>CITY’S RESPONSES</b>
1. Is the City of Houston going out for an RFP for Vision Insurance?	1. At this time, the City of Houston is not considering publishing a separate RFP for vision care.
2. In the Pay or Play (POP) certification document, what is an exempt employee?	<p>2. Contractors may submit exemption requests for employees in the Pay or Play Program under the following circumstances:</p> <p>a) If the contractor’s worker is less than 18 years old and has other coverage.</p> <p>b) If the employee is over age 18 and is covered through their spouse or any other source.</p> <p>c) If a contractor generally provides health benefits to all the employees is considered a “player” for POP purposes; however, if a worker of such contractor refuses the health benefits, the contractor should submit a certificate of refusal signed by the contractor and employee. The refusal certificate should be duly notarized.</p> <p>Please note: where employees are covered through sources other than contractor, it is the responsibility of the contractor to provide all the supporting documentation as well as facilitating the verification and audit, if any, of coverage and pertinent documentation as well as payments.</p>
3. Please provide a list of the vendors who came to the pre-proposal meeting.	<p>3. Following is a listing of vendors who attended the pre-proposal conference on June 19, 2009:</p> <ul style="list-style-type: none"> <li>• Aetna</li> <li>• Bravo Health</li> <li>• Cigna HealthCare</li> <li>• Gallagher</li> <li>• Humana</li> </ul>

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	<ul style="list-style-type: none"> <li>• KelseyCare Advantage</li> <li>• Maximum Benefits</li> <li>• Milliman</li> <li>• Morgan Stanley</li> <li>• Oakdale Insurance Group</li> <li>• Texas HealthSpring</li> <li>• The Hartford</li> <li>• TransAmerica</li> <li>• United HealthCare</li> <li>• Universal American (TexanPlus)</li> <li>• Washington Enterprises</li> <li>• City of Houston</li> </ul>
<p>4. There are several questions where we need to reference the value of the contract. What is the value of this contract?</p>	<p>4. The value of the contract will be the amount you bill the City in premiums per member per month over the course of 12 months.</p>
<p>5. The RFP appears to be geared toward carriers / vendors directly, as opposed to brokers and consultants. Is the City open to hearing from brokerage and consulting firms?</p>	<p>5. The City does not conduct business with brokers, and we have already selected consulting firms with whom we do business through an RFP process which was finalized in September 2008.</p>
<p>6. Please note the counties in the “greater 13-county Houston area.”</p>	<p>6. The counties in the greater 13-county Houston area are:</p> <ul style="list-style-type: none"> <li>• Austin</li> <li>• Brazoria</li> <li>• Chambers</li> <li>• Ft. Bend</li> <li>• Galveston</li> <li>• Grimes</li> <li>• Harris</li> <li>• Jefferson</li> <li>• Liberty</li> <li>• Matagorda</li> <li>• Montgomery</li> <li>• Waller</li> <li>• Wharton</li> </ul> <p>and add in Colorado County</p>

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7. Please provide claims data broken out by pre and post age 65.	7. This information was provided in Addendum #2 under “Additional Information from the City of Houston question #1,” which was posted on June 25.
8. Where should the “transmittal letter” appear in the proposal?	8. The transmittal letter should be the first document to appear in the proposal.