

City of Houston - Bid No: S06-S22170 Discount Structure with StageLight, Inc
Houston Texas 713-942-0555, fax 713-942-0556

Discounted price includes ground freight. Expedited shipping will be prepaid and added

Apollo - 20%
City Theatrical - 15%
J.R. Clancy - 23%
Clear Com - 15%
ETC - 23%
ETC parts - 23%
GAM - 16%
Lee Filters - 17%
Lex Products - 19%
Martin - 25%
Osram - 24%
Rosco - 16%
Strand Lighting - 23%
Strand Parts - 23%
James Thomas Engineering - 18%
Ushio - 24%
Vari-Lite - 25%
Vari-Lite Gobos & Fixed Colors - 25%
Wybron - 17%

Service Rates

Year one - \$95 an hour
Year two - \$95 an hour
Year three - \$105 an hour
Year four - \$110 an hour
Year five - \$120 an hour