

THE STATE OF TEXAS §
 §
COUNTY OF HARRIS §

C 52185
BPO# 21956

I. PARTIES

A. Address

THIS AGREEMENT FOR VEHICLE LOCATOR SYSTEMS, SOFTWARE AND SOFTWARE MAINTENANCE SERVICES (“Agreement”) is made on the Countersignature Date between the **CITY OF HOUSTON, TEXAS** (“City”), a municipal corporation, and **TELETRAC, INC.**, (contractor”), a **California corporation** (the “Contractor”), doing business in the State of Texas.

The initial addresses of the parties, which one party may change by giving written notice to the other party, are as follows:

City

City Purchasing Agent
City of Houston
P.O. Box 1562
Houston, Texas 77251

Contractor

Teletrac, Inc.
3220 Executive Ridge Drive, Suite 100
Vista, California 92083
Phone: (760) 597-0510; Fax: (760) 597-9906

Local Mailing Address:

Teletrac, Inc.
Mr. Jared Moore, Sales Manager
6200 Rothway, Suite 100
Houston, Texas 77040
Phone: (713) 895-~~0660~~ **8959**
Fax: (713) 895-0134

#TC-0-9900-029-12916

SCOPE OF WORK

FOR

**SOLE SOURCE PURCHASE OF TELETRAC VEHICLE LOCATOR
SYSTEMS, SOFTWARE AND SOFTWARE MAINTENANCE**

FOR

VARIOUS DEPARTMENTS

TELETRAC, INC. SCOPE OF WORK

Statement of Work:

The Contractor shall provide the hardware, software, tools, equipment and technology to supply, install and provide service maintenance for the Teletrac, Inc. Terrestrial (or Radio Frequency Lateration (RFL)) based Vehicle Locator Systems for various departments of the City of Houston.

The Teletrac "Fleet Director" is the only vehicle location service that combines wireless automatic vehicle location, mobile data communications and security services into an integrated equipment, software and service package. Approximately 1,089 vehicles for five City departments including Planning and Development Department, the Police Department, the Department of Public Works and Engineering, the Parks and Recreation Department and the Department of Health and Human Services will be participants of this contracting efforts. Monthly airtime for a three (3) year period for all new and currently owned units is also included. The purchase also includes a warranty on all equipment for as long as the City continues to pay the airtime charges.

The Teletrac System uses a common radio frequency to identify the location of a vehicle in the Houston and Galveston areas. This location is displayed on a digitized computer map screen. It represents a unique method of locating vehicles using multilateration technology. In addition to the location feature, the digital transceiver that is located in the vehicle can be equipped with an emergency alert feature. As an option, the emergency alert feature can also be a remote button, activating an alert message channel in the digital transceiver while up to 300 feet away from the vehicle. Although most systems require an external antenna, the Teletrac system can operate with a concealed, non-external antenna. This is helpful in the event that there is a requirement for completely concealing the fact that the vehicle is equipped with any type of tracking or location device.

This system is a standalone system, and does not require a separate radio channel to be purchased by the end user in order to transmit the data back to a base station. The software operates on a standard IBM compatible personal computer. The software and service package is considered a turn-key system, not requiring any further integration with another component or product in order to provide the stated services.

Teletrac offers three different software platforms to meet the different needs of each department. All vehicles equipped with the Teletrac hardware will function on any of the three software platforms. Teletrac will introduce a Message Display Terminal (MDT) with Long Inbound Message (LIM) capabilities within the next twelve months. Line items will be established for this equipment.

This purchase is made pursuant to Chapter 252, Section 252.022(a)(7)(A) of the Texas Local Government Code for exempted procurement.

TELETRAC, INC. PRICING INFORMATION
AND
DESCRIPTION OF SOFTWARE
FOR
ESTABLISHMENT OF A BLANKET PURCHASE ORDER

Teletrac, Inc.

**City of Houston
Pricing For
2001-2003**

Vehicle Location and Communication Services

<u>Vehicle Equipment</u>	<u>Price/unit</u>
1. Vehicle Location Unit Package Includes Transceiver, Antenna, Installation	\$395.00
2. Status Message Package Includes VLU, status message terminal, antenna, installation	\$500.00
3. Message Display Package Includes VLU, message display terminal, antenna, installation	\$595.00
4. Message Display LIM Package (when available) Includes VLU, LIM MDT, antenna, installation	\$950.00
5. Upgrade to Existing Vehicle Location Unit	
Status Message Terminal	\$105.00
Message Display Terminal (Net 955)	\$250.00
Message Display Terminal LIM	\$325.00
<u>Software Package</u>	
1. Winfleet- (Windows 95-98 platform)	\$575.00
2. Fleet Director 3.7 – (DOS platform)	\$995.00
3. Fleet Director Enterprise Edition- Windows NT *	\$1,995.00
A. Fleet Director Client Package	
1. 5 client pkg.	Included
2. 10 client pkg.	\$915.00
* Computer Specs Required	

Monthly Airtime for Equipment

Price/mos.

All plans billed monthly per vehicle

- | | |
|--|-----------|
| 1. Vehicle Location Only – per month per vehicle | \$25.00 |
| 2. Status Message Package | \$34.00 |
| 3. Message Display Package | \$39.00 |
| 4. Message Display LIM Package | \$52.00 * |

***may include usage charges above this amount.**

Software Maintenance

Price/mos.

All plans billed monthly per software

Includes all map updates and on-site software support

- | | |
|---|----------|
| 1. Winfleet | \$15.00 |
| 2. Fleet Director 3.7 | \$79.95 |
| 3. Fleet Director Enterprise Edition | \$105.00 |
| A. Client Package | |
| 1. 5 client package | INCL. |
| 2. 10 client package (per client over 5) | \$10.00 |
| 4. Direct Connect Telephone Line (24/7 connection) | \$99.00 |

TELETRAC, INC.

CITY OF HOUSTON
PRICING

1. COVERT UNITS	\$1,100.00 EA.
AIRTIME- PER MONTH	\$25.00 EA.

TELETRAC, INC.
CITY OF HOUSTON
PRICING
NON-WARRANTY SERVICE WORK

1. Repairs Flat Rate	\$125.00
2. Repairs with Replacement VLU	\$395.00
3. Relocation of existing unit (includes removal and re-install)	\$120.00

DESCRIPTION OF SOFTWARE

1. **WINFLEET-** This software is our most basic software. The software can be loaded on existing Windows 95/98. You will be connected via dial up modem. Application would be best for departments under 10 vehicles that do not require advanced features and reporting.
2. **Fleet Director 3.7 -** This software is DOS based. You will be connected via dial up modem and a dedicated computer is needed. This has been the software the city has used over the past 3 years. Excellent software for departments needing documented information and advanced features. Great for departments with 5- 1000 vehicles.
3. **Fleet Director Enterprise Edition -** This is our Windows NT version. Connectivity through dial up or internet access. This software allows the department to network over existing LAN or WAN infrastructure. Excellent for those departments needing multiple users at the same time. This has replaced the need for site license software on Fleet Director 3.7. Great for departments with 5-1000+ vehicles with advanced features needed.