



# CITY OF HOUSTON

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Date December 27, 2013

Subject: Letter of Clarification No. 1  
Ammunition and Accessories for Various Departments

Reference: Invitation to Bid (ITB) No.: S57-S24771

To All Prospective Bidders:

This Letter of Clarification is issued for the following reasons:

To revise the above referenced solicitation as follows:

- 1) At the City's electronic website, Group II, Item 5, Hornady, 100 Grain Urban Tap, has been **changed** to Hornady, 110 Grain Urban Tap.

To answer the following questions:

1. *Question: "Section C, Item 10.1 which seems to indicate that any bid item, even indicated by name of manufacturer, may be substituted in the bid. This is different than the bid specifications which state in Group 2, "No Substitutions"?"*

*Answer: "Specific Ammunition is chosen based upon research and actual performance testing. Testing has been performed and weapons are zeroed with a specific round and proven track record, therefore, items noted as "No Substitution" will not be accepting equivalent."*

2. *Question: "If the city accepts an equivalent bid item, an extra line will be displayed allowing you to enter the description and quantity of the proposed equivalent items." I don't see such an extra line, even on the Group 1 items. Am I missing something here?"*

*Answer: "The electronic bid form has an additional line available."*

3. *Question: "On Group 2, Item 5, it states a Hornady, 308 Caliber, 100 Grain Urban Tap. This round shows on the Hornady item list to be actually 110 grains." Could you please let me know where your information comes from?"*

*Answer: "Reference item No. 1 above for the answer to the question."*

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4. *Question: "Not all manufactures make all ammo. Some manufactures may have suspended production of some ammo due to the availability of production due to raw materials for the City of Houston to even consider a over all low bid based on over all low and bid on all products. It is against the Fair Trade Act. It is not being done on the State of Texas Bids or any other leading cities in Texas or maybe in America. Line Items are the only fair way."*

*Answer: "In Section A, Page 2 of 18, Bidding and Award, It's the City's practice and policy to make an award as it is deemed in the best interest of the City of Houston."*

5. *Question: "Delivery can not be made in 120 Days by no manufacture. At the Pre-Bid Conference on 12/9/2013, Swat mentioned, "They would be happy to receive the ammo in 9 to 12 months. Also, GT & ATK were barking at the delivery. All efforts can be made to ship the Full Shipment or Partial Shipment of the Order as soon as possible."*

*Answer: "Due to the critical nature and need, it is imperative that the City have items received within 120 days of purchase order date. It is the City's expectation that the awarded supplier will work with its manufacturer/distributors to ensure HPD's delivery requirements are met. Additionally it is the City's expectation that the awarded supplier stock the items as required to ensure it meets HPD's requirements."*

This Letter of Clarification will be considered part of the solicitation referenced on the first page of this document. All revisions, responses, and answers incorporated into the Letter(s) of Clarification are collaboratively from both the Strategic Purchasing Division and the applicable City Department(s).

Furthermore, it is the responsibility of each BIDDER to obtain any previous Letter(s) of Clarification associated with this solicitation.



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