



**CITY OF HOUSTON**  
FINANCE DEPARTMENT  
Strategic Procurement Division

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September 11, 2014

Subject: Letter of Clarification No. 4  
Miscellaneous Two-Way Radios, Replacement Parts and Accessories

Reference: Invitation to Bid (ITB) No.: S36-S24774

To All Prospective Bidders:

This Letter of Clarification is issued for the following reasons:

- To revise the above referenced solicitation as follows:
  1. **To extend the Bid Opening date from September 18, 2014 to September 25, 2014.**
  2. At the City's Electronic website, changes have been made as follows:
    - Group I, Item Nos. 2, 4, 5, and 11, the descriptions have been **changed**.
    - Group I, Item No. 4 has been **changed**.
    - Group II, Item Nos. 3 thru 7, the descriptions have been **changed**.
    - Group III, Motorola Price and Availability List, Exchange Program has been **deleted** in its entirety.
    - Group V, Item No. 5 has been **changed**.
  3. In Section B, pages 9 and 10 of 22, Provision No. 7.0 has been **changed** to "Price Adjustment for Price List (Group II)".
- To answer the following questions:

*Question: "In Group II, Motorola Price and Availability List, there are several problems in the requirement for submitting a Price List with our bid, to be followed immediately thereafter with an updated Price List and then subsequent Price Lists as*

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*they are released by Motorola. Motorola does not publish a Price List as a physical entity with an assigned date related to a version or edition. They maintain a Price List database that is a dynamic, ever-changing electronic file that can only be fixed in time by printing it and assigning the date when it is downloaded and printed. It is available to Authorized Motorola Dealers through electronic access. The format available through this process is not downloadable as a version or edition of the data base file. It can only be downloaded by Dealers as a Master file that contains thousands of part numbers, most of which are discontinued. As a Dealer, I must cull out the discontinued items and provide the City of Houston (COH) with the remaining items. It would be dated appropriately. I have done this with a recent COH Award. Is the above-referenced process acceptable?"*

Answer: "Yes."

1. Question: "In Group I, Item No. 1, is the part number AD94 11?"

Answer: "No, the part number is BC-119N 01."

2. Question: "In Group I, Item No. 2, are you looking for a K220C antenna or can it be an aftermarket antenna?"

Answer: "Yes, it can be an aftermarket antenna with a frequency of 108-136 MHZ."

3. Question: "In Group I, Item Nos. 2 and 4, are these the same items?"

Answer: "Yes, they are the same items. Item No. 4 has been deleted."

4. Question: "In Group I, Item No. 5, is the antennas UHF or VHF, and what radio will theses antennas be used with?"

Answer: "The antennas are UHF, and they will be used with the APX7500."

5. Question: "In Group I, Item No. 12, what radio will this charger be used with, and is it a single unit or multi-unit charger?"

Answer: "The charger will be used with the ICOM A-6 portable, and it is a multi-unit charger."

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6. Question: *"In Group I, can the items be bid as 'or equal'?"*

Answer: *"No, all items must be bid as specified."*

7. Question: *"In Group IV, can the items be bid as 'or equal'?"*

Answer: *"No, all items must be bid as specified."*

8. Question: "In Group V, Item No. 2, does flat fee charge mean a fixed hourly rate for various field work services?"

Answer: "Yes."

9. Question: "In Group V, Item No. 4, does this mean that the antenna only will be replaced with a new unit?"

Answer: "Yes."

10. Question: "In Group V, Item No. 10, does this mean labor only, and no speaker will be furnished?"

Answer: "Yes. The speaker will be furnished by the user department."

11. Question: "In Group V, Item No. 11, does this mean labor only, and no audio receiver will be furnished?"

Answer: "Yes. The audio receiver will be furnished by the user department."

12. Question: "In Group V, Item No. 13, is the installation for the ICOM A210?"

Answer: "Yes."

13. Question: "In Group V, Item No. 16, is the installation for the Motorola XTL2500, and will there be a different rate for the XTL5000?"

Answer: "No. The removal and installation is for the APX7500. The XTL series radios are no longer used by the City."

14. Question: "In Group V, Item No. 17, is the remote option for the XTL2500 or 5000?"

Answer: "No. The remote option removal and installation is for the remote mount for the APX7500."

- Due to the aforementioned change(s) to the e-bidding items you may need to edit your bid. To do so, please select the "Bid Number" and proceed accordingly.

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This Letter of Clarification will be considered part of the solicitation referenced on the first page of this document. All revisions, responses, and answers incorporated into the Letter(s) of Clarification are collaboratively from the Strategic Procurement Division and the Parks and Recreation, Solid Waste Management, and Police Departments, and the Houston Airport System.

Furthermore, it is the responsibility of each BIDDER to obtain any previous Letter(s) of Clarification associated with this solicitation.



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