



# CITY OF HOUSTON

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July 1, 2014

**SUBJECT:** Letter of Clarification No. 3  
Cellular & Wireless Mobility Devices and Services for the City of Houston

**REFERENCE:** Request for Proposal - No. S46-T25007

**TO:** All Prospective Bidders

This Letter of Clarification is issued for the following reason:

• **To revise the above referenced solicitation as follows:**

A. To Clarify the RFP Due Date:

The City of Houston Cellular and Wireless Mobility Devices and Services RFP due date has been extended to July 17, 2014.

B. To update the City of Houston Push to Talk Devices:

The City of Houston has approximately 2,400 Push to Talk devices.

• **The following questions and City of Houston responses are hereby incorporated and made a part of the Request for Proposal:**

1. Section 2.1 - Is the MOU referenced (4,044,815) all "Peak/Anytime" minutes?

**Response:** Please refer to the chart below located in Section 2.1 for break down minutes by type.

Service Type	Usage / Month
CRU Lines	10,500
Minutes of Use (MOU)	4,044,815
Free Minutes	357,433
Directory Assistance	503
Additional Data, KB	3,651,659,103
Text messages	394,341
Push to talk Users	2,896
Minutes of Use (MOU)	85,831
Air Cards	3,843

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2. 10,500 CRU - Can you please breakdown how many Basic users vs. Smartphone users.

**Response:** The current environment is made up of smart phones (3G/4G), Blackberry devices, voice only flip phones, Push to Talk (PTT devices), tablets and air cards (both tethered and non-tethered).

Device Type	Quantity
Smart phones	6,000
Air Cards	5,320
Voice only phones	4,200
Tablets	250
Push-to-talk	500

3. What would the requirements be for a Basic phone

#	Vendor Question	COH Response:
3.1	Candy bar vs flip	Both should be proposed.
3.2	Full QWERTY keyboard or standard	Both should be proposed
3.3	What would the requirements be for a Smartphone	Android or IOS are acceptable, plan to provide options.
3.4	2896 Push to talk Users	We currently have both push to talk only and push to talk with traditional voice plan. Propose both options.
3.5	If they require traditional voice plans, what would the monthly average of peak-minutes be	This varies somewhat and so multiple plan options, as well as all inclusive plan options should be included.

Phone Options

The expectation is that a combination of iPhones and Android devices will be offered that fit within the various tiers. The specs below represent minimum requirements.

- 4.0-5.0 inch screen
- At least 720p display and a pixel density of 300 ppi
- 2000 mAh battery and at least 15 hours of talk time
- 1-3 GB RAM
- Android 4.2.2 Jelly Bean or Apple iOS 7
- 16GB and 32B storage options

4. Section 3.1.9 - On average, how much data will be required for the 1100 parking meters in a given month.

**Response:** They are currently on a 10MB pooled plan.

Additional Parking meter information:

The meters are manufactured by Digital Payment Technologies and we have both the Luke 1 and Luke 2 (only 75 of the 1,055 meters are Luke 2).

The majority are solar powered but some are hard wired.

They are using Raven PinPoint CDMA modems in all the meters.

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5. Section 3.7 - In regards to turning a Smartphone into a 700mhz radio, are the expectations to be able to use any Smartphone in your trunking network, or simply being able to incorporate our Push To Talk service with your Land Mobile Radio System

**Response:** Ability to incorporate into our public safety radio system only.

6. Section 5.2 - How many subscribers out of the 10,500 CRU will require International plans (Voice/text/Data)?

**Response:** Approximately 2% of our users.

7. Section 5.2 - How many subscribers out of the 3,843 aircards will require International data plans

**Response:** Approximately 2% of our users.

8. Section 19.1.2 - How many subscribers will require tethering?

**Response:** Less than 10%.

9. Attachment B- International Smartphone – You've asked for unlimited International data plans, would you also like to see limited options as well?

**Response:** You can present these as well.

10. If so, how would you like to see these plans represented

**Response:** We don't have international travel at all times during the year. We typically only activate international plans as they are needed.

When issued, Letter(s) of Clarification shall automatically become a part of the proposal documents and shall supersede any previous specification(s) and/or provision(s) in conflict with the Letter(s) of Clarification. All revisions, responses, and answers incorporated into the Letter(s) of Clarification are collaboratively from both the Strategic Purchasing Division and the applicable City Department(s). It is the responsibility of the proposers to ensure that it has obtained all such letter(s). By submitting a proposal on this project, proposers shall be deemed to have received all Letter(s) of Clarification and to have incorporated them into this proposal.

If you have any questions or if further clarification is needed regarding this Request for Proposal please contact me at 832-393-8704.



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**END OF LETTER OF CLARIFICATION 3**