

Passed 5/30/07 CM# 07-0518

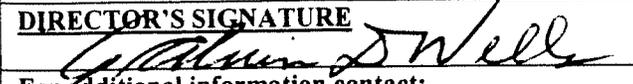
DESOREY

REQUEST FOR COUNCIL ACTION

RCA# 7318

TO: Mayor via City Secretary		Category #	Page 1 of 2	Agenda Item
Subject: Reverse Auction Bids Received for Traffic Signal Control Hardware for the Public Works & Engineering Department S10-S22147-RA		4		20

FROM (Department or other point of origin): Calvin D. Wells City Purchasing Agent Finance and Administration Department	Origination Date March 21, 2007	Agenda Date 05/30/07
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DIRECTOR'S SIGNATURE 	Council District(s) affected All
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For additional information contact: Gary Norman Phone: (713) 837-7425 Desiree Heath Phone: (713) 247-1722	Date and Identification of prior authorizing Council Action:
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RECOMMENDATION: (Summary)
Approve various awards, as shown below, in an amount not to exceed \$1,221,628.00, minus a commission fee (the lesser of 2% or \$20,000.00 maximum) for Internet-based reverse auction services required under contract with Texas Procurement Center, LLC, for a net award not to exceed \$1,201,628.00 for traffic signal control hardware for the Public Works & Engineering Department.

Estimated Spending Authority \$1,221,628.00	F & A Budget
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\$1,221,628.00 General Fund (1000)

SPECIFIC EXPLANATION:
The City Purchasing Agent recommends that City Council approve various awards, as shown below, in an amount not to exceed \$1,221,628.00, minus a commission fee (the lesser of 2% or \$20,000.00 maximum) to the Texas Procurement Center, LLC, an existing City contractor for providing the platform for Internet-based reverse auction services, for a net award amount not to exceed \$1,201,628.00 for traffic signal control hardware for the Public Works & Engineering Department, and that authorization be given to issue purchase orders to the contractors. The City Purchasing Agent may terminate these contracts at any time upon 30-days written notice to the contractor. These are 60-month contracts for the purchase of light emitting diode vehicle traffic signal modules, traffic control signal lights, polycarbonate visors, housing terminals, arm hangers, pole plates, span wires, eye suspensions, tee slips, and mounting hardware. The Public Works & Engineering Department will install these items on vehicle traffic control signal heads located at intersections throughout the City of Houston.

This bid was advertised in accordance with the requirements of the State of Texas bid laws. Bids were solicited using the "reverse auction" methodology, and 84 bids were received as detailed in the attached support document.

Texas Highway Products, Ltd. (Bid Nos. 4 and 6): Award on its low bid for Line Item Nos. 1, 2, 9 - 14, 16 - 19, and 29 (polycarbonate visors, programmed louvers, traffic and pedestrian signal modules, pedestrian push-button and directional arrow assemblies) in the total amount of \$887,730.00 minus \$14,540.00 (prorated amount of the \$20,000.00 maximum TPC fee) for a net amount not to exceed \$873,190.00.

Traffic Parts, Inc. (Bid No. 4): Award on its low bid for Line Item Nos. 3 - 8 (terminal housing, aluminum poles, polycarbonate hanger arms, suspension wire clamp assemblies, and aluminum tee slips) in the total amount of \$86,898.00 minus \$1,420.00 (prorated amount of the \$20,000.00 maximum TPC fee) for a net amount not to exceed \$85,478.00.

Leotek Electronics USA Corp. (Bid No. 24): Award on its low bid for Line Item Nos. 15, and 20 - 28 (hand/man pedestrian module, red, yellow, and green LED balls and right/left arrow, LED amber traffic light, and a pedestrian hand/man signal) in the total amount of \$247,000.00 minus \$4,040.00 (prorated amount of the \$20,000.00 maximum TPC fee) for a net amount not to exceed \$242,960.00.

Buyer: Greg Hubbard

REQUIRED AUTHORIZATION

F&A Director:	Other Authorization:	Other Authorization:
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Subject: Reverse Auction Bids Received for Traffic Signal Control
Hardware for the Public Works & Engineering Department
S10-S22147-RA

Originator's
Initials
GB

Page 2 of 2

Attachment: MWBE zero-percent goal document approved by the Affirmative Action Division

Estimated Spending Authority:

DEPARTMENT	FY 2007	OUT YEARS	TOTAL
PW&E	\$60,081.00	\$1,141,547.00	\$1,201,628.00

Agreement 4600007958 Agreement type BPA Agmt. date 06/01/2007
 Vendor 110216 LEOTEK ELECTRONICS USA CORP Currency USD

Outline agreement items

Item	I	A	Material	Short text	Targ.	O	Net price	Per	O	Mat.Grp
10		U	10022626	SIGNAL, PED HAND/WALK SYMBOL 12 IN INTER	400	EA	130.831	EA		28500
20		U	10000294	LED SIGNAL 12" RED BALL	700	EA	34.301	EA		55000
30		U	10000295	LED SIGNAL 12" YELLOW BALL	400	EA	43.021	EA		55000
40		U	10000296	LED SIGNAL 12" GREEN BALL	700	EA	60.711	EA		55000
50		U	10000297	LED SIGNAL 12" YELLOW ARROW	200	EA	43.021	EA		55000
60		U	10000298	LED SIGNAL 12" GREEN ARROW	300	EA	40.181	EA		55000
70		U	10022549	ARROW, YELLOW, 12 IN., POLYCARBONATE	150	EA	34.201	EA		28500
80		U	10022590	ARROW, YELLOW, 12 IN., POLYCARBONATE	150	EA	40.181	EA		28500
90		U	10000309	LED, PEDESTRIAN SIGNAL, HAND/MAN	600	EA	0.001	EA		55000
100		U	10000309	LED, PEDESTRIAN SIGNAL, HAND/MAN	600	EA	75.311	EA		55000
110		U	10022591	AMBER, 12 IN., 1-SECTION, COMPLETE	800	EA	36.261	EA		55500

Agreement 4600007958 Company Code COH1 Purchasing group S10
 Agreement type BPA Purch. Organization COH
 Vendor 110216 LEOTEK ELECTRONICS USA CORP

Administrative fields

Agreement date 06/01/2007 Item number interval 10 Sub-item inter. 1
 Validity start 06/05/2007 Validity end 06/04/2012 Language EN
 GR message

Terms of delivery and payment

Payment terms Z010 Targ. val. 242,960.00 USD
 Payment in 30 days % Exch. rate 1.00000 Ex. rate fx
 Payment in days % Incoterms FOB DESTINATION
 Payment in days net

Reference data

Quotation Date Quotation
 Your reference ~~622203~~ 522147 Salesperson MEG MEYERS
 Our reference 07-0518 Telephone 408 988 4668
 Suppl. vendor Invoicing party

Traffic Signal Control Hardware
 Awarded Amount: \$242,960.00
 PASSED: 05-30-07
 START: 06-05-07 EXPIRE: 06-04-12

SECTION A.
OFFICIAL BID FORM



Leotek Electronics

TRAFFIC SIGNAL CONTROL HARDWARE
FOR THE
PUBLIC WORKS & ENGINEERING DEPARTMENT
BID INVITATION NO. S10-S22147-RA

Honorable Mayor and City Council Members:

The undersigned hereby proposes to furnish and deliver **Traffic Signal Control Hardware, FOB destination point as listed on individual Purchase Orders**, the items listed below in accordance with the Net Prices and other conditions shown herein, and in accordance with the City's Specifications and General Terms and Condition Specifications. When issued, Letters of Clarification shall automatically become part of this bid document and shall supersede any previous specifications or provisions in conflict with the Letters of Clarification. It is the responsibility of the bidder to ensure that it has obtained such letters. By submitting a bid on this project, bidder shall be deemed to have received all Letters of Clarification and to have incorporated them into its bid. THE MANUFACTURER'S NAME, PRODUCT NAME AND PRODUCT NUMBER SHOULD BE DESIGNATED IN THE SPACE PROVIDED, EVEN IF BIDDING AS SPECIFIED.

The City may accept this bid offer by issuance of a Notice of Award Letter and/or a Purchase Order covering award of said bid to this Bidder at any time on or before the 120th day following the day the reverse auction closes. This offer shall be irrevocable for 120 days after the closing of the reverse auction or for 90 days after City Council awards the bid, whichever comes last, but this period may be extended by written agreement of the parties.

The City of Houston reserves the option, after the reverse auction closing date, to increase or decrease the quantities listed, subject to the availability of funds, and/or make award by line item.

BIDDING AND AWARD:

It is the intent of the City to award, on the basis of overall low net bid meeting specifications for the entire Contract; however, the right is reserved to accept or reject in whole or in part any or all bids received and to make an award on the basis of individual item, combination of items, or overall best bid, as it is deemed in the best interest of the City.

THIS IS A SIXTY (60) MONTH CONTRACT

FIRM PRICES ARE TO BE QUOTED FOR THE FIRST TWELVE (12) MONTH PERIOD

OFFICIAL BID FORM FOR TRAFFIC SIGNAL CONTROL HARDWARE FOR THE PW&E DEPARTMENT (CONTINUED):

Item	Material Description	Est. Qty.	U/M	Net Unit Price	Extended Price
12.	<p>SAP MM: 10018381 Complete Pedestrian, LED Black, or Approved Equal. [See Spec. 16719.]</p> <p>Manufacturer Name: _____ Product Name: _____ Product Number: _____</p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	800	EA.	\$ <u>No Bid</u>	\$ _____
13.	<p>SAP MM: 10022647 Pedestrian Clamshell, Black, or Approved Equal. [See Spec. 16719.]</p> <p>Manufacturer Name: _____ Product Name: _____ Product Number: _____</p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	400	EA.	\$ <u>No Bid</u>	\$ _____
14.	<p>SAP MM: 10022624 Pedestrian LED Module, Hand/Man. International Symbol, or Approved Equal. [See Spec. 16719.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>16" Dual Full Symbol Hand/Man</u> Product Number: <u>TSL-PED-16-BIL</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	400	EA.	\$ <u>84.88</u>	\$ <u>33,952.00</u>
15.	<p>SAP MM: 10022626 Pedestrian LED Module, Hand/Man. International Symbol Countdown, or Approved Equal. [See Spec. 16719.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>16" Countdown Hand/Man</u> Product Number: <u>TSL-PED-16-CIL-9</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	400	EA.	\$ <u>133.50</u> \$ 130.83	\$ <u>53,400.00</u>

OFFICIAL BID FORM FOR TRAFFIC SIGNAL CONTROL HARDWARE FOR THE PW&E DEPARTMENT (CONTINUED):

Item	Material Description	Est. Qty.	U/M	Net Unit Price	Extended Price
16.	<p>SAP MM: 10018386 PED Assembly Chrome Push Button PB-R, or Approved Equal. [See Spec. 16719.]</p> <p>Manufacturer Name: _____ Product Name: _____ Product Number: _____</p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	300	EA.	\$ <u>No Bid</u>	\$ _____
17.	<p>SAP MM: 10000334 PED Assembly Man Double Arrow PBA-102, or Approved Equal. [See Spec. 16719.]</p> <p>Manufacturer Name: _____ Product Name: _____ Product Number: _____</p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	60	EA.	\$ <u>No Bid</u>	\$ _____
18.	<p>SAP MM: 10018342 PED Assembly Man Right Arrow PBA-1026, or Approved Equal. [See Spec. 16719.]</p> <p>Manufacturer Name: _____ Product Name: _____ Product Number: _____</p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	125	EA.	\$ <u>No Bid</u>	\$ _____
19.	<p>SAP MM: 10018341 PED Assembly Man Left Arrow PBA-1025R, or Approved Equal. [See Spec. 16719.]</p> <p>Manufacturer Name: _____ Product Name: _____ Product Number: _____</p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	125	EA.	\$ <u>No Bid</u>	\$ _____

OFFICIAL BID FORM FOR TRAFFIC SIGNAL CONTROL HARDWARE FOR THE PW&E DEPARTMENT (CONTINUED):

Item	Material Description	Est. Qty.	U/M	Net Unit Price	Extended Price
20.	<p>SAP MM: 10000294 LED Red 12" Ball, or Approved Equal. [See Spec. 16718.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>12" Red Ball</u> Product Number: <u>TSL-12R-LX-IL3-A1</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	700	EA.	<p>\$ <u>35.00</u> 34.30 2%</p>	\$ <u>24,500.00</u>
21.	<p>SAP MM: 10000295 LED Yellow 12" Ball, or Approved Equal. [See Spec. 16718.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>12" Yellow Ball</u> Product Number: <u>TSL-12Y-LX-IL3-A1</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	400	EA.	<p>\$ <u>43.90</u> 43.02 2%</p>	\$ <u>17,560.00</u>
22.	<p>SAP MM: 10000296 LED Green 12" Ball, or Approved Equal. [See Spec. 16718.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>12" Green Ball</u> Product Number: <u>TSL-12G-LX-IL3-A1</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	700	EA.	<p>\$ <u>61.95</u> 60.71 2%</p>	\$ <u>43,365.00</u>
23.	<p>SAP MM: 10000297 LED Yellow 12" R/L Ball, or Approved Equal. [See Spec. 16718.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>12" Yellow Ball</u> Product Number: <u>TSL-12Y-LX-IL3-A1</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	200	EA.	<p>\$ <u>43.90</u> 43.02 2%</p>	\$ <u>8,780.00</u>

OFFICIAL BID FORM FOR TRAFFIC SIGNAL CONTROL HARDWARE FOR THE PW&E DEPARTMENT (CONTINUED):

Item	Material Description	Est. Qty.	U/M	Net Unit Price	Extended Price
24.	<p>SAP MM: 1000298 LED Green 12" Left R/L Arrow, or Approved Equal. [See Spec. 16718.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>12" Green Arrow</u> Product Number: <u>TSL-12GA-JL3-A1</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	300	EA.	<p>\$ <u>41.00</u> \$ 40.18</p>	\$ <u>12,300.00</u>
25.	<p>SAP MM: 10022549 LED Yellow 12" R/L Arrow, or Approved Equal. [See Spec. 16718.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>12" Yellow Arrow</u> Product Number: <u>TSL-12YA-JL3-A1</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	150	EA.	<p>\$ <u>34.90</u> \$ 34.20</p>	\$ <u>5,235.00</u>
26.	<p>SAP MM: 10022590 LED Green 12" Right R/L Arrow, or Approved Equal. [See Spec. 16715.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>12" Green Arrow</u> Product Number: <u>TSL-12GA-JL3-A1</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	150	EA.	<p>\$ <u>41.00</u> \$ 40.18</p>	\$ <u>6,150.00</u>
27.	<p>SAP MM: 10000309 PED Hand/Man Full Symbol, or Approved Equal. [See Spec. 16718.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>16" Dual Symbol Hand/Man</u> Product Number: <u>TSL-PED-16-DIL</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	600	EA.	<p>\$ <u>76.85</u> \$ 75.31</p>	\$ <u>46,110.00</u>

OFFICIAL BID FORM FOR TRAFFIC SIGNAL CONTROL HARDWARE FOR THE PW&E DEPARTMENT (CONTINUED):

Item	Material Description	Est. Qty.	U/M	Net Unit Price	Extended Price
28.	<p>SAP MM: 10022591 12" (300 mm) 12Vdc Type-1 LED Traffic Light BA Amber, or Approved Equal. [See Spec. 16718.]</p> <p>Manufacturer Name: <u>Leotek</u> Product Name: <u>12" Yellow Ball 12Vdc</u> Product Number: <u>TSL-12Y-M6-B1</u></p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	800	EA.	<p><u>\$37.00</u></p> <p># <u>36.26</u> 21.</p>	<u>\$29,600.00</u>

29.	<p>SAP MM: 10022710 Accessible Pedestrian Signal, or Approved Equal. [See Spec. 16750.]</p> <p>Manufacturer Name: _____ Product Name: _____ Product Number: _____</p> <p>(Net unit price must include all charges for supply, delivery and unloading.)</p>	50	EA.	<u>\$ No Bid</u>	\$ _____
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NET TOTAL BID.....\$ 280,952.00

CITY'S OPTION: Should you be awarded ALL ITEMS you bid, what percent additional discount (if any) would be deducted from each item bid? 0 %.

ADJUSTED GRAND TOTAL.....\$ 280,952.00

CITY PICK-UP OPTION:

What additional discount, if any, would you give for items picked up at your location by the City?
N/A % DISCOUNT.

SPECIAL BIDDERS NOTE:

These bid documents are to be bid exactly as published or amended by any letter(s) of clarification that may be issued pertaining thereto.